



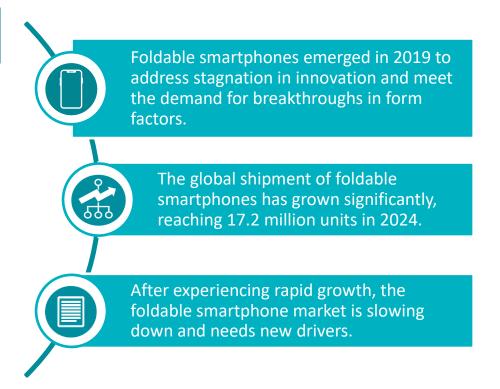
How is the foldable smartphone developing in the global market?



Foldable is a response to stagnant innovation

Global foldable smartphone shipment and growth rate, 2019 to 2024

Units (million) ■Book style **—**Growth Clamshell style 364% 20 16 12 157% 8 34% 24% 12%





2021

2022

2023

2024

2020

2019

Foldable strategy: vendors' push for high-end



Premiumization

Enrich flagship portfolio

Selling price breakthrough



Differentiator

Differentiator from non-entrants

Early mover advantage



Brand image

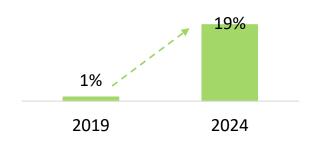
Brand innovation awareness

Global visibility

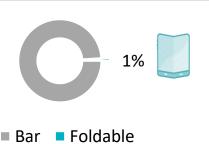


High-end penetration, but not yet widely adopted

Global foldable smartphone penetration in noniOS above-US\$800



Global smartphone shipment by form factor, 2024



For every 100 noniOS smartphones priced above

US\$800 globally, **19**

were foldable phones in 2024.

US\$2,788

Foldables break through the price ceiling of flagship phones, with the highest current price reaching US\$2,788, driving an average selling price (ASP) increase.

1%

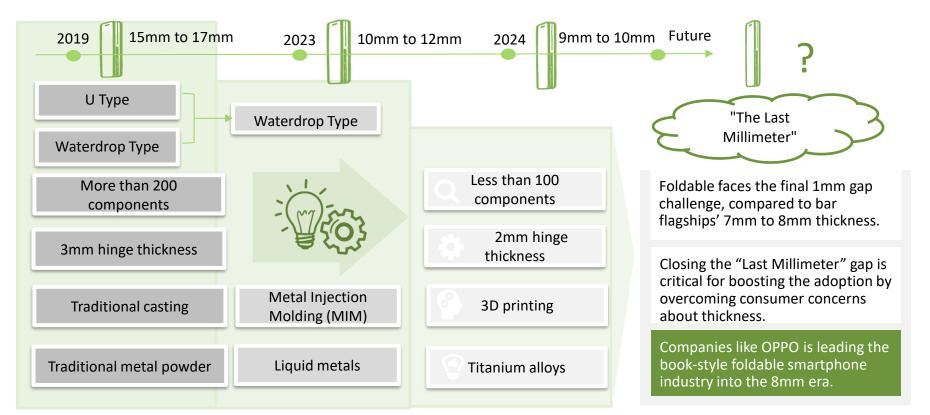
Although foldable technology has grown rapidly, it is still not widely adopted and accounts for 1% of global smartphone shipments.



What stops the adoption of foldable smartphones?

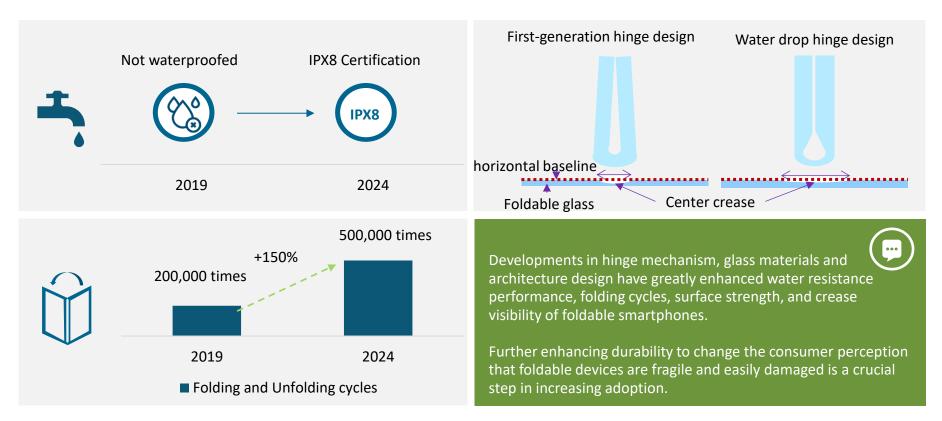


Foldables slim down, but falls short of flagship bar phones



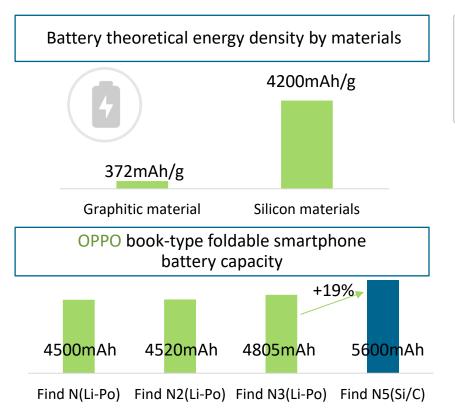


Reliability, durability convince consumers to adopt





Balancing battery life and slim design is a dilemma



With advancements in battery technology, particularly the application of silicon-carbon materials, the battery capacity significantly improved. However, balancing battery life and the slim design of the foldable still faces the following challenges:



A larger display leads to higher power consumption.



The request for slimmer designs requires more compact battery.



The internal architecture of foldable needs to accommodate complex components, resulting in limited space for battery.



How will GenAl boost the use case of foldable smartphones?



Six key use cases combining foldable and GenAl

User cases



With foldable display

Larger displays enable users to easily and efficiently edit photos and videos of various sizes on their mobile phones.

Foldable smartphones become powerful and portable tools for content creators. They can edit and process materials anytime and anywhere.

The expansive display provides a tablet-like workspace. Users can efficiently manage tasks such as email, spreadsheets and presentations.

With GenAl

GenAI offers features like AI Eraser, AI Unblur, AI Clarity Enhancer and AI Reflection Remover, which, when combined with large screens, significantly enhance the experience.

Creators can use Al-powered tools to edit photos and videos directly on the large screen or generate creative ideas for social media content on the go.

OPPO's Al Assistance for Documents can help users understand, summarize and generate follow-up context based on what users want.



Six key use cases combining foldable and GenAl

User cases







With foldable display

Multiple screens allow multiple users to interact with the device simultaneously, such as providing a real-time preview on the outer screen while taking photos or live streaming.

Foldable smartphones enable users to run multiple apps effectively without compromising visibility.

A more PC-like aspect ratio reduces the sense of disconnection between smartphones and PCs, offering a seamless experience.

With GenAl

Multiple displays or split screens can enable multiple users to simultaneously use AI-powered tools like communicating with live translation with different or split displays.

OPPO's AI Screen Split provides more active split-screen recommendations, enhancing multitasking with suitable applications.



GenAl can enhance the cross-device experience between foldables and other hardware by providing smarter, context-aware interactions.

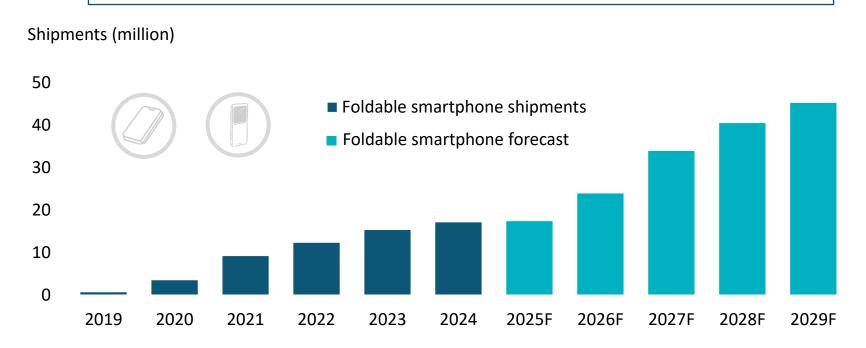


What is the outlook of foldable smartphones?



Foldable smartphone to double in three years

Worldwide foldable smartphone estimates and forecasts, 2019 to 2029F





Eight key factors driving the long-term growth of foldables



Cost scale effect brought by volume







a canalys

6 canalys

Insight. Innovation. Impact.

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